



*IN COLLABORATION WITH:*



**SINGAPORE HOTEL ASSOCIATION**

# **2018 SINGAPORE Hotel Industry Survey of Operations**

**2017 Calendar Year**

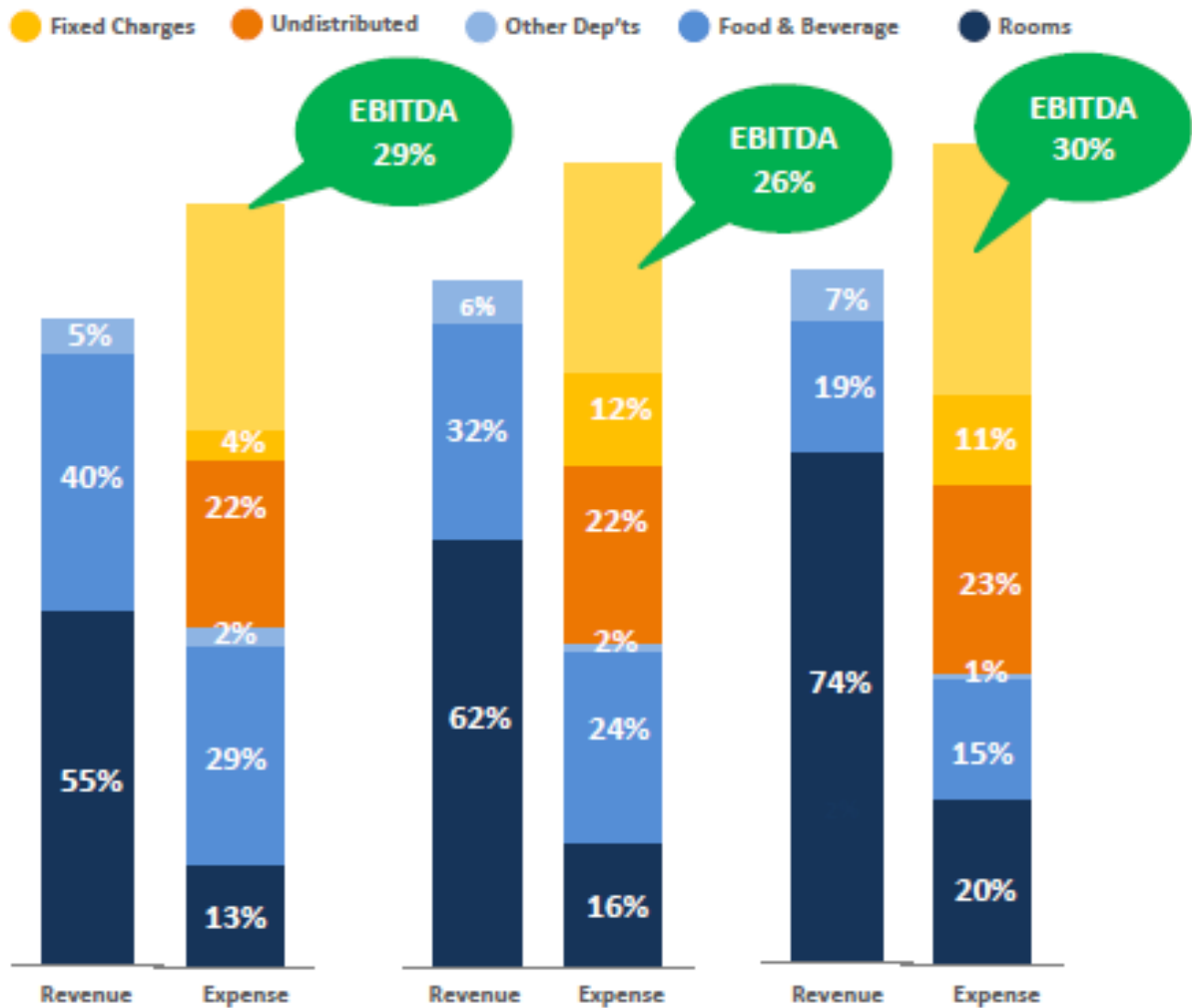
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### Hotels Above \$325

**ADR: \$408**  
 \$204,105 Total Revenue PAR

**F&B Rev Mix**  
 Other 17% | F&B Rev 64% | Bev 19%

F&B Rev POR: \$294

Total Labour Cost To Revenue **31%**

**35%** Gross Operating Profit

### All Hotels

**ADR: \$243**  
 \$118,728 Total Revenue PAR

**F&B Rev Mix**  
 Other 14% | F&B Rev 71% | Bev 15%

F&B Rev POR: \$125

Total Labour Cost To Revenue **29%**

**39%** Gross Operating Profit

### Hotels Under \$200

**ADR: \$158**  
 \$67,464 Total Revenue PAR

**F&B Rev Mix**  
 Other 9% | F&B Rev 82% | Bev 9%

F&B Rev POR: \$41

Total Labour Cost To Revenue **27%**

**44%** Gross Operating Profit